



*ADVANCED*

**COMMUNICATE WITH STYLE**





# WHY DISC ADVANCED®?



DISC is the most widely used behavioural model in the world and has been utilised:

- In over 50 countries
- By more than 350 Fortune 500 companies
- By over 40 million people

DISC measures one's unique behavioural style and preferences which can help you understand your own and others' behaviour significantly better.

You can gain significant insights into yours and others' motivators, communication style, strengths and development opportunities.

## Why DISC ADVANCED®?

DISC ADVANCED® profiles measures both the subconscious or '*natural style*' and the conscious or '*adjusted style*'. This shows us both the preferred and therefore 'natural' behaviour plus the 'adjusted' behaviour brought about by reactions to their current work environment.

DISC ADVANCED® profiles provide comprehensive reports with Action Plans relating specifically to the person's behavioural style and an optional Supervisor Review to assist with the participant's development through mentoring, coaching, and training.

# DISC ADVANCED® WORKSHOPS



## How it works:

1. Participants are invited to complete an online self-assessment (30 min).
2. Comprehensive reports include worksheets to develop an Action Plan specific to each individual's profile.
3. Group Facilitated Workshop covering the following:
  - Developing an understanding of the different individual behavioural styles
  - Identifying my own style – Individual Assessment Report
  - Understanding other's styles and how they interrelate with mine
  - How to identify the behavioural styles of other individuals
  - Improved communication and understanding
  - Developing practical action plans to adapt our styles appropriately
  - Team report insights (when applicable)

Workshop duration: ½ day

# NIKKI LANGMAN

## SPEAKER, AUTHOR, COMMUNICATION AND EMOTIONAL INTELLIGENCE EXPERT

Nikki is a corporate professional development consultant with a focus on emotional intelligence, communication, and leadership and an award-winning thought leader in the areas of resilience and personal growth.

As a professional speaker and facilitator, she is the go-to expert for enhancing personal effectiveness, understanding behaviour, inspiring leadership, and communicating for maximum impact and influence.

Nikki is a Master Trainer for Genos International, a Certified DISC ADVANCED® Practitioner, a LEGO® SERIOUS PLAY™ Certified Facilitator, and an Associate with Michael Grinder & Associates.

Nikki is also an endurance runner, student of Kyokushin karate, and author of the #1 Best Selling book, "How to be a BADASS: Navigating Your Road to Self-Mastery".



**SERIOUS PLAY™**  
CERTIFIED FACILITATOR



**Michael Grinder & Associates**



# DISC ADVANCED® CLIENTS



# TESTIMONIALS

*"After implementing DISC ADVANCED\*, sales increased 30% and staff retention is 100% after 18 months. Everyone should be using DISC ADVANCED\*."*

Tim Roberts  
Managing Director

*"I have participated in the DISC profile 5 or 6 times as an athlete, coach and corporate and DISC ADVANCED\* is so much better. I would recommend the course to others - content and presenter outstanding."*

Todd Louden  
Director

*"I really enjoyed the training and got a lot out of it. I find I am now always trying to identify styles with nearly everyone I deal with, but the big plus is that it is helping me help people in teams to understand each other's styles."*

Sue Thomas  
Organisational Development Manager

*"With DISC ADVANCED\* I now better understand how to manage to get the best performance from my team."*

Greg Edwards  
Regional Sales Manager

*"I would recommend DISC ADVANCED\*, very strongly, to any organisation keen to increase performance and morale."*

Simon Cartwright  
Managing Director

*"The process was extremely useful in that it allowed me to identify my personal style and also identify the styles of the many others that I have contact with. The facilitator was very helpful in assisting me through the process, and giving me food for thought on areas of my professional life that can be improved. The process has allowed me to understand the reasons why I have difficulty dealing with some others, whose profiles are very different to mine. This in turn has allowed me to change the way that I approach these people."*

Lynne Shelton  
Training & Development Manager

*"DISC ADVANCED\* is easy to follow, highly effective and applicable to all workplace development initiatives."*

Ben Winduss  
Manager, Talent Management

*"The response to the reports and the learning was very positive, with high interest, great questions and a huge shift in understanding and lots of aha moments. The team members appreciated the quality of the reports and could not believe how accurate they are in relation to their preferences and situations. Thanks once again."*

David Langdon  
Manager Leadership & HR Strategy

*"I can't believe you got that much information from the questionnaire and how accurate it is."*

Tim Greig  
IT Manager

*"I've been through many of these types of assessments and DISC ADVANCED\* is the best by far."*

Steven Drummy  
Chief Financial Officer